

April 26, 2016

Dear Senator Nofs and members of the Senate Energy and Technology Committee,

Executive Energy Services, LLC with offices in New Baltimore, Michigan manages energy procurement for Commercial, Industrial and Educational customers throughout Michigan along with the second largest County in this great state. All of these customers have been on Electric Choice since 2008 and many of them back to 2003.

The commercial and industrials are saving over a million dollars per year and our school districts are saving five million per year on electric choice. These savings allow customers to provide competitive products and maintain and/or expand their operations in Michigan. The Senate is well aware of the education cuts and the electric choice savings for those in the waiting list could help offset further teacher layoffs for Michigan schools. As for Tax dollars Oakland County saves nearly a half million dollars per year on electric choice.

Senate Bill 437 would negatively impact the businesses and public schools. I have detailed savings models that prove the 26 to 30 % savings Electric Choice customers currently have over DTE full service electric rates.

Below are three items for you to take into consideration related to SB 437 & 438:

1. Current amended language limits where suppliers can purchase capacity to a few generators. There are no protections for customers against price gouging. The protections in the draft legislation simply has the MPSC push responsibility to the Attorney General. For utilities it would allow (but not require) the MPSC to withhold cost recovery.
  - a. In the meantime the customers would never receive capacity and would lose their Choice contracts.

April 26, 2016

Dear Senator Nofs and members of the Senate Energy and Technology Committee,

The Executive Energy Services, LLC with offices in New Baltimore, Michigan manages energy procurement for Commercial and Industrial customers throughout Michigan. I am here today representing 15 of our Michigan industrial and commercial customers and 42 public schools districts that have been on Electric Choice since 2008.

The commercial and industrials are saving over a million dollars per year and our school districts are saving five million per year on electric choice. These savings allow customers to provide competitive products and maintain and/or expand their operations in Michigan. The Senate is well aware of the education cuts and the electric choice savings for those in the waiting list could help offset further teacher layoffs for Michigan schools.

Senate Bill 437 would negatively impact the businesses and public schools. I have detailed savings models that prove the 26 to 30 % savings Electric Choice customer currently have over DTE full service electric rates.

On behalf of all of our 100 Michigan customers, I urge the Committee Members to Vote NO on Senate Bill 437.

Sincerely,



Robert L. Bernardi

President

Executive Energy Services LLC